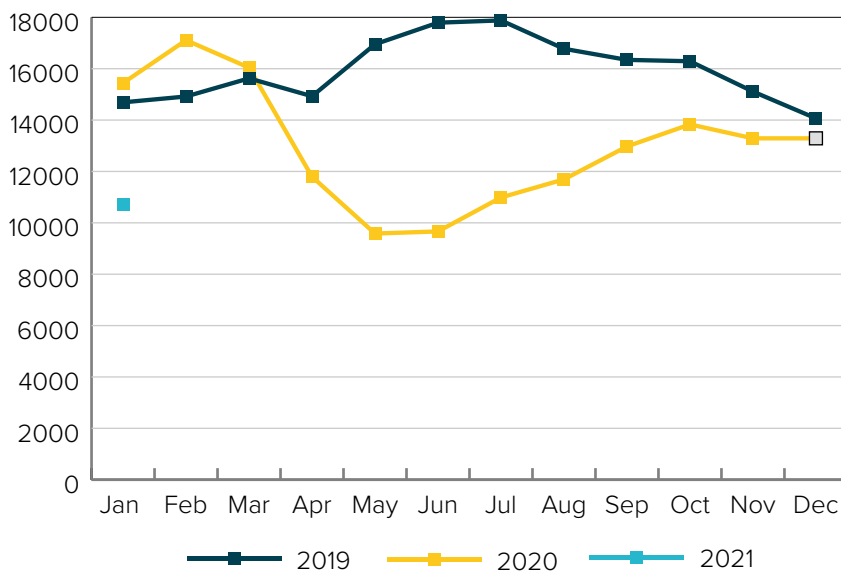


# Managers and Directors in Retail and Wholesale

**Job postings - Managers and Directors in Retail and Wholesale**



**15,441**  
January 2020  
Unique Postings

**10,732**  
January 2021  
Unique Postings

## Top 20 Skills

% chg last mth

1. Sales	-14%	11. Selling Techniques	-5%
2. Customer Service	-28%	12. Operations	-10%
3. Management	-9%	13. Retail Sales	-41%
4. Communications	-33%	14. Customer Experience	-56%
5. Leadership	-12%	15. Retail Management	-16%
6. Key Performance Indicators	-6%	16. Presentations	-3%
7. Enthusiasm	-11%	17. People Management	-5%
8. Sales Management	-6%	18. Planning	-11%
9. Self-Motivation	-49%	19. Innovation	-16%
10. Merchandising	-3%	20. Training and Development	-3%