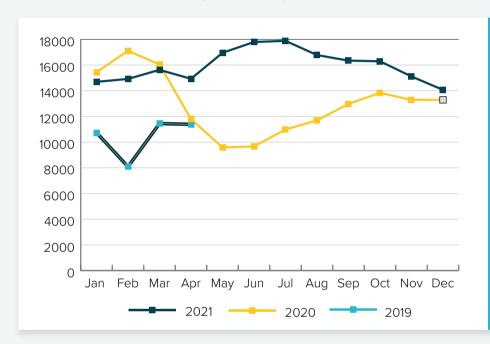


# Managers and Directors in Retail and Wholesale



#### Job postings - Managers and Directors in Retail and Wholesale



0%

-1%

-2%

-2%

1%

-1%

2%

-1%

-3%

**4**%

11,795 April 2020 Unique Postings

11,385 April 2021 Unique Postings

### Top 20 Skills

#### . Sales

2. Customer Service

3. Management

4. Communications

Leadership

6 Self-Motivation

7 Enthusiasm

8. Key Performance Indicators

9. Sales Management

10. Merchandising

## 1. Operations

12. Retail Sales

12. Retail Sales

13. Selling Techniques

14. Professionalism

15. Customer Experience

16. Retail Management

17. Planning

18. Presentations

19 Stock Control

20. Innovation

#### % chg last mth

0%

4%

-3%

-10%

-10 /0

0%

9%

-8%

**-8**%

1%

. . . .

0%

-8%