Enable learning using demonstration and instruction



 Overview
 This standard is about demonstrating skills and methods to learners and instructing learners in procedures and processes. These include:

 demonstrating how equipment is used
 showing a learner how to do something
 giving learners instructions on what to do or how to carry out a particular

- activity
- deciding when you should use demonstration or instruction to encourage learning
- reviewing the potential use of technology-based learning
- checking on the progress of learners
- giving feedback to learners

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Performance criteria				
You must be able to:	Demonstrate skills and methods to learners			
	P1	base the demonstration on an analysis of the skills needed and the order they		
		must be learned in		
	P2	ensure that the demonstration is accurate and realistic		
	P3	structure the demonstration so the learner can get the most out of it		
	P4	encourage learners to ask questions and get explanation at appropriate stages		
		in the demonstration		
	P5	give learners the opportunities to practise the skill being demonstrated and give		
		them positive feedback		
	P6	give extra demonstrations of the skills being taught to reinforce learning		
	P7	ensure that demonstrations take place in a safe environment and allow		
		learners to see the demonstration clearly		
	P8	respond to the needs of learners during the demonstration		
	P9	reduce distractions and disruptions as much as possible		
	Instruct learners			
	P10	match instruction to the needs of the learners		
	P11	identify which learning outcomes will be achieved through instruction		
	P12	ensure that the manner, level and speed of the instruction encourages learners		
		to take part		
	P13	regularly check that learners understand and adapt instruction as appropriate		
	P14	give learners positive feedback on the learning experience and the outcomes		
		achieved		
	P15	identify anything that prevents learning and review this with the learners		

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Knowledge and understanding You need to know	The	nature and role of demonstrations and instructions
and understand:	K1 K2	the separate areas of demonstrations which encourage learning which types of learning are best achieved and supported through
	K3	demonstrations how to identify and use different learning opportunities

- K4 how to structure demonstrations and instruction sessions
- K5 how to choose from a range of demonstration techniques

Principles and concepts

- K6 how to put learners at their ease and encourage them to take part
- K7 how to choose between demonstration and instruction as learning methods
- K8 how to identify individual learning needs
- K9 which factors are likely to prevent learning and how to overcome them
- K10 how to check learners' understanding and progress
- K11 how to put information in order and decide whether the language you will be using is appropriate
- K12 how to choose and prepare appropriate materials, including technology based materials
- K13 the separate areas of instructional techniques which encourage learning
- K14 which types of learning are best achieved and supported through instruction

External factors influencing human resource development

- K15 how to make sure everybody acts in line with health, safety and environmental protection I legislation and best practice
- K16 how to analyse and use developments in learning and new ways of delivery, including technology-based learning

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Developed by	IMI		
Version number	1		
Date approved	January 2025		
Indicative review	January 2028		
date			
Validity	Current		
Status	Original		
Originating	IMI		
organisation			
Original URN	G6		
Relevant	Maintenance and Repair Technicians; Accident Repair Technicians;		
occupations	Auto and Mobile Installation Technicians; Roadside Assistance		
	Operators; Vehicle Recovery Operators; Vehicle Damage		
	Assessment Operators; Vehicle Parts Operators; Vehicle Sales		
	Operators		
Suite	Maintenance and Repair – Light Vehicle; Heavy Vehicle, Heavy		
	Vehicle Trailer; Motorcycle; Lift Truck; Caravans and Motorhomes;		
	Accident Repair –Body; Paint; Joining; Mechanical, Electrical &		
	Trim (MET); SMART Cosmetic; SMART Paintless Dent Removal		
	(PDR); Auto Electrical and Mobile Electrical Installation; Body		
	Building; Roadside Assistance; Vehicle Recovery; Vehicle Damage		
	Assessors; Vehicle Fitting; Vehicle Parts; Vehicle Sales		
Key words	Enable learning demonstration instruction		